# COMPANY PROFILE M/S. Auto Plus

## Specialized in defense product supply



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## COMPANY OVERVIEW

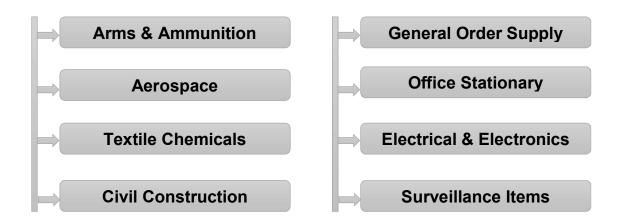
We, **M/S.** Auto Plus, are one of the leading, reputed and well established Defense Supplier in Bangladesh, and have been engaged in international trade since 1996. We are an enlisted supplier of the Directorate General of Defense Purchase (DGDP), a wing of the Ministry of Defense, Bangladesh.

We provide supplies to **DGDP** locally and also through our foreign counterparts, manufacturers, and assemblers etc. Our company also participates in tenders/bid in other government and private companies on a regular basis. Our company takes a keen interest in working with foreign manufacturers and suppliers to promote their equipment and products in Bangladesh. We act as the local agent of our foreign counterparts.

We have done business with various modalities. We have either opted to provide the best engineering Products to the **MoD** (Ministry of Defense) with a marginal commission or have encouraged them to adopt the latest technologies. We sometimes offer joint bids with other intendants' and supplier and/or sub-contract to other potential companies.

We are proud of the tradition of our company that now dates back some **25** years, and are pleased to have had the opportunity to help defense institutions of Bangladesh. Our goal is to continue to provide the very best in products, prices, and customer service to our friends in the years to come.

## **MARKET SECTORS**



## PRODUCTS WE SUPPLY

#### **Composite Materials**



Composite materials are widely used in the Aircraft Industry and have allowed engineers to overcome obstacles that have been met when using the materials individually. The constituent materials retain their identities in the composites and do not dissolve or otherwise merge completely into each other. Together, the materials create a 'hybrid' material that has improved structural properties.

Our supplied composite materials are as following:

- ✓ Adhesive
- ✓ Cements
- ✓ Cutters
- √ Fiberglass
- √ Fabrics
- √ Fillers

#### **Covering Supply**



**Covering materials** are essential for proper maintenance of aircraft and its accessories. We can supply wing covers, canopy covers, and engine covers for a wide range of commercial and private aircraft as well as engine intake plugs, wheel covers, pilot tube covers, tail cone covers, and many other unique and helpful accessories.

Our supplied composite materials are as following:

- ✓ Covering Adhesive
- ✓ Cleaning Items
- ✓ Epoxy Items
- √ 3M Items
- ✓ Brushes
- ✓ Corrosion Treatment

#### **Engine Parts**



We have supplied important aircraft engine parts to Bangladesh Air force, Army Aviation and Naval Aviation. These products are essential for aircraft regular maintenance and play a vital role in increasing efficiency.

Our supplied composite materials are as following:

- ✓ Oil Filters
- ✓ Air filters
- ✓ Fuel filters
- ✓ Fuel Lubricants

#### **Hardware Kits**

Composite materials are widely used in the Aircraft Industry and have allowed engineers to overcome obstacles that have been met when using the materials individually. The constituent materials retain their identities in the composites and do not dissolve or otherwise merge completely into each other. Together, the materials create a 'hybrid' material that has improved structural properties.

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- ✓ Fabrics
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# Mission, Vision & values

#### **Our Mission**

We are dedicated to meet our customer's satisfaction. We aim to do so by attaining complete control in three major components: time, quality and price. Through this, we hope to assure our clients will get all necessary deliveries in time at best price with best quantity products.

#### **Our Vision**

To be a leader in Military supply sector and uphold our reputation in Military services of Bangladesh.

#### **Our Values**

We believe in the following values:

- ✓ Treat all clients with dignity and respect
- ✓ Honesty and Loyalty
- ✓ Professional Conduct
- ✓ Quality Customer Services
- ✓ Maintaining military rules and regulation for purchase

## PROCEDURE OF DEFENSE PURCHASE

DGDP is the government body under ministry of defense; officially represented by the president of People's Republic of Bangladesh to organize all procurements/repair/overhaul requirements of the military forces i.e. Bangladesh Army, Navy and Air Force through competitive tenders/bids. Our company also participates in tender/bids in other government and autonomous organizations.

Only international parties dully authorized by the manufacturers/designers of the concentrated equipment/item or by the corresponding government authorities in the respective fields are allowed to present their quote through their corresponding local agent/representatives. But contract and payment are signed made with foreign companies only.

Payment is done through government irrevocable and confirmed letter of credit opened by the state Bank of Bangladesh or their nominated scheduled first class bank directly in favor of foreign organization /principal organizer.

A fixed specification and terms and conditions against each requirement are sold against a fixed rate to the enlisted local suppliers only through whom the quotations are submitted. The authority is very strict about the specifications and terms & conditions which are required to be complied with. Any non-compliance results in the rejection of the offer.

# AWARDS & CERTIFICATIONS

M/S Auto Plus

## OUR VALUED CLIENTS

Over the past two decades we have serves the organizations under MoD (Ministry of Defense) successfully. Here a list of some of our clients:



**Bangladesh Air Force** 



**Bangladesh Army** 



**Bangladesh Navy** 



**Civil Aviation Authority of Bangladesh (CAAB)** 



**Directorate general of Defense Purchase(DGDP)** 



**Rapid Action Battalion (RAB)** 

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